



Saphyte  
ENDLESS POSSIBILITIES

# Solutions Partnership Program

Tiers & Benefits Guide

[www.saphyte.com/partners](http://www.saphyte.com/partners)





# Endless Possibilities.

Here at Saphyte, we aim to build long-lasting, successful partnerships. Capital, expertise, or connections, whatever it may be, we seek to go beyond your expectations. Our partnership means more to us than achieving revenue targets. We are here to support you and provide you resources and tools that you will need to reach your goals and to achieve success.

There are extraordinary opportunities ahead that we can capture together through this partnership. Our goal is to empower you along the way and do our best to meet your expectations. We believe that there are endless possibilities that can happen in our journey together and rest assured that we will be with you every step of the way.



About Saphyte's  
Partnership Benefits



We strongly support our partners in capturing opportunities, closing deals, deploying best practices, and building long-term client relationships.

**Free Registration** - Joining our Partnership Program is free of charge. There are no set-up fees involved. Sign up now and let us start our journey to mutual success.

**No channel conflict** - Your leads are all yours. We will not contact your leads nor interfere with your success plan.

**Exclusive Pricing Only for Partners** - We value your trust in our product and this is why we will provide you with our full suite CRM solutions at an exclusive rate only available for our valued partners.

**Partners Portal Access** - We will provide you with an access to a Partners Portal where you can monitor your performance.

**Partners Support** - Get quick support for you and your customers 24x7.

**Partnership Training Program** - We will equip you with the knowledge and materials that you can use for your leverage and growth.



## Our Partnership Models & Tier Structure

Our Partnership Models and Tier Structure provide you with different kinds of benefits.

The benefits increase based on your capabilities. Each tier unlocks an exclusive set of benefits that are made to drive success and growth for you benefits.



## Referral Partnership

Saphyte's Referral Partnership focuses on lead generation and customer referrals. Earn by referring a customer to us and leave the rest of the work to us.

In this partnership, you will receive a tracking link that you can send to your customer referrals. This link will be used by your referrals to sign up for the 30 days free trial of the Saphyte CRM. This tracking link serves as your unique ID as identification that the referral is sourced by you.



CERTIFIED  
PARTNERS NETWORK

**REFERRAL**



## Requirements

- Can be a freelancer or a company
- You must be 18 years of age or older to join this Program
- Sales and technical knowledge

## Responsibilities

- Lead generation
- Actively refer and promote Saphyte

## Benefits

- Commission (up to 12 months)
- Product Knowledge training

## Toolkit

- Saphyte Sales Brochure
- Tracking Link
- Partnership Badge



## Sales Partnership

Saphyte's Sales Partnership offers you an opportunity to earn even without the in-house skills to support your customers. All you need to do is close the sales and we will take it from there.

As a Sales Partner, you can implement your own sales strategy to close your deals. This Partnership Model offers you the opportunity to earn more as you level up tier by tier from Gold to Platinum up to Diamond.



CERTIFIED  
PARTNERS NETWORK  
**SALES**



## Tier Structure and Benefits

	GOLD	PLATINUM	DIAMOND
<b>Requirements</b>			
Can be an individual or a company	●	●	●
You must be 18 years of age or older to join this Program	●	●	●
Ability to commit to achieving the revenue target	●	●	●
Sales and technical (CRM) knowledge	●	●	●
An existing client database of small to medium businesses with more than 5 employees	●	●	●
<b>Responsibilities</b>			
Lead generation	●	●	●
Closing of sales	●	●	●
Demo presentation	●	●	●
Promote Saphyte	●	●	●
<b>Benefits</b>			
Commission	●	●	●
Newsletters	●	●	●
Tracking Link	●	●	●
<b>Partners Toolkit</b>			
Use of Official Saphyte Logo / Trademark	●	●	●
Partnership Badge	●	●	●
Partners Portal Access	●	●	●
Reseller Certificate	●	●	●



## Selling Saphyte

Saphyte's core mission is to provide small to medium businesses and start-ups with a user-friendly and fully customizable platform that helps improve sales and marketing efficiency with the use of advanced tools and features.

Sell a tool that your customer would love and thank you for! You do not adapt to Saphyte, Saphyte adapts to you.



Partner Communications



At Saphyte, we believe that communication is one of the keys to a successful partnership. We prioritize that our partners always get the latest updates and information about Saphyte through various communication channels..

### Webinars

Access online collaboration and peer-level meetings with the Saphyte Team. You will receive the latest updates, news about the upcoming features and technology, sales insights, and other technical and sales tips from our professionals that can help you sell better and faster and help you nurture long-term business relationships.

### Social Media

Follow Saphyte on LinkedIn, Facebook, Instagram, and Twitter to receive daily updates about Saphyte.

### Newsletters

Sign up on our monthly newsletter to receive updates, solution launches, and other news about Saphyte.

### Other Resources

For further assistance, you can email [partners@saphyte.com](mailto:partners@saphyte.com)



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